

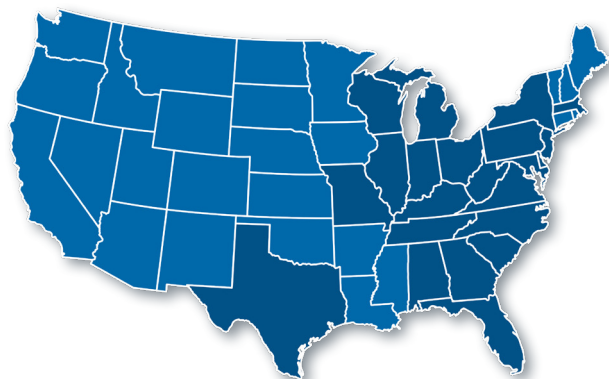
PNC CORPORATE PROFILE

The PNC Financial Services Group, Inc. (NYSE: PNC) is one of the largest diversified financial services institutions in the United States with assets of \$467 billion as of December 31, 2020. With employees in more than 40 states across the country; regional presidents in 43 markets; a retail branch network located in markets across the Mid-Atlantic, Midwest and Southeast; and strategic international offices in four countries outside the U.S., PNC is organized around its customers and communities for building strong relationships and is engaged in retail banking, including residential mortgage, corporate and institutional banking, and asset management, providing many of its products and services nationally.

[PNC Announces Agreement To Buy BBVA USA Bancshares, Inc.](#)

On November 16, 2020 PNC announced a definitive agreement to acquire BBVA USA Bancshares, Inc., including its U.S. banking subsidiary BBVA USA, from the Spanish financial group BBVA S.A. for a fixed purchase price of \$11.6 billion in cash. BBVA USA operates more than 600 branches in Texas, Alabama, Arizona, California, Florida, Colorado and New Mexico. The transaction is expected to close in mid-2021, subject to customary closing conditions, including receipt of regulatory approvals, and will increase PNC's total assets by an estimated \$102 billion, creating the fifth largest bank by assets and a PNC presence in 29 of the 30 largest markets in the U.S.

PNC's Franchise Is One of the Most Attractive in the Industry



National: Asset Management, Corporate & Institutional Banking and Retail Digital Presence (includes AK, HI)

Regional: Asset Management, Corporate & Institutional Banking and Retail Bank Branch Presence

Strategic international offices:

- Canada
- China
- Germany
- United Kingdom

PNC Highlights

ASSETS \$467 BILLION

DEPOSITS \$365 BILLION

SHAREHOLDERS' EQUITY \$54 BILLION

ASSETS UNDER ADMIN \$324 BILLION

BRANCHES APPROXIMATELY 2,200

ATMs APPROXIMATELY 8,900

EMPLOYEES¹ APPROXIMATELY 51,300

[SEE REVERSE FOR MORE DETAILS](#)

RETAIL BANKING

Provides deposit, lending, brokerage and insurance services and investment management and cash management products and services to consumer and small business customers serviced through our branch network, solution centers, ATMs, call centers, online banking and mobile channels. In 2018, launched a retail national expansion designed to grow customers with digitally led banking and an ultra-thin branch network in markets outside of our existing retail branch network.

- One of the largest banks in the U.S. based on deposits and branches
- Ranked among top small business lenders
- One of the nation's top retail lenders and servicers of residential mortgage loans nationwide

ASSET MANAGEMENT GROUP

Provides comprehensive wealth management and private banking services for high-net-worth and ultra-high-net-worth individuals and families as well as custom investment and advisory solutions for a wide breadth of institutional clients.

- One of the largest U.S. wealth managers and multi-family office providers
- One of the largest U.S. providers of outsourced chief investment officer ("OCIO") services

CORPORATE & INSTITUTIONAL BANKING

Provides a complete set of value-added lending, treasury management, advisory and capital markets-related products and services to companies, governments and nonprofits across the U.S. and Canada.

- One of the largest commercial and industrial and commercial real estate lenders in the U.S.
- One of the top treasury management providers in the U.S.



PNC

The PNC Financial Services Group

COMMUNITY IMPACT

Through executive leadership, strategic investments and employee volunteerism, PNC is helping to build strong communities and create financial opportunities for individuals, families and businesses.

Community Development

PNC boosts the quality of life in neighborhoods through affordable home loans and lending programs, economic revitalization and customized financial solutions. PNC earned an “outstanding” rating for exceeding Community Reinvestment Act standards in the most recent examination period, as it has consistently done since those examinations began more than 40 years ago.

Charitable Giving

In 2020, PNC provided more than \$94 million in philanthropic support, including more than \$68 million in grants from the PNC Foundation, and more than \$26 million in charitable sponsorships from PNC Bank, N.A. The **PNC Foundation** forms relationships with nonprofit organizations to advance mutual objectives driven by two priorities: (1) early childhood education; and (2) community and economic development.

PNC Grow Up Great®

A \$500 million, multi-year, bilingual school readiness initiative that began in 2004 and has benefited more than 5.5 million at-risk children from birth to age 5. Through the program, PNC provides innovative opportunities that assist families, educators and community partners to enhance children’s learning and development.

Environmental Responsibility

PNC supports the transition to a low-carbon economy by actively managing our own internal operations, managing capital for our clients in responsible ways, maintaining risk controls that incorporate climate change considerations, and helping our clients finance their sustainable operations.

SENIOR EXECUTIVES

William S. Demchak
Chairman, President and
Chief Executive Officer

Robert Q. Reilly
Chief Financial Officer

CORPORATE HEADQUARTERS

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www.pnc.com

CONNECT WITH US



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Bank deposit, treasury management and lending products and services, and investment and wealth management, and fiduciary services are provided by PNC Bank, National Association, a wholly-owned subsidiary of PNC and **Member FDIC**. Lending and leasing products and services, as well as certain other banking products and services, may require credit approval.

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CORP COMM PDF 0221-028